

**UNITY SOUTHCENTRAL REGION** 

#### Business Mastermind

SESSION TWO

Thank you for attending!

Are you registered?

**Donation Link** 

# QUESTIONS YOU SUBMITTED

How do we evolve and, at the same time, hold in place the traditions elder members of the community value?

How do we build trust?

But first....

#### Let's talk about values.

Not the community's core values - but YOUR values!

Today's Quote

"Management is about persuading people to do things they do not want to do, while leadership is about inspiring people to do things they never thought they could." - Steve Jobs



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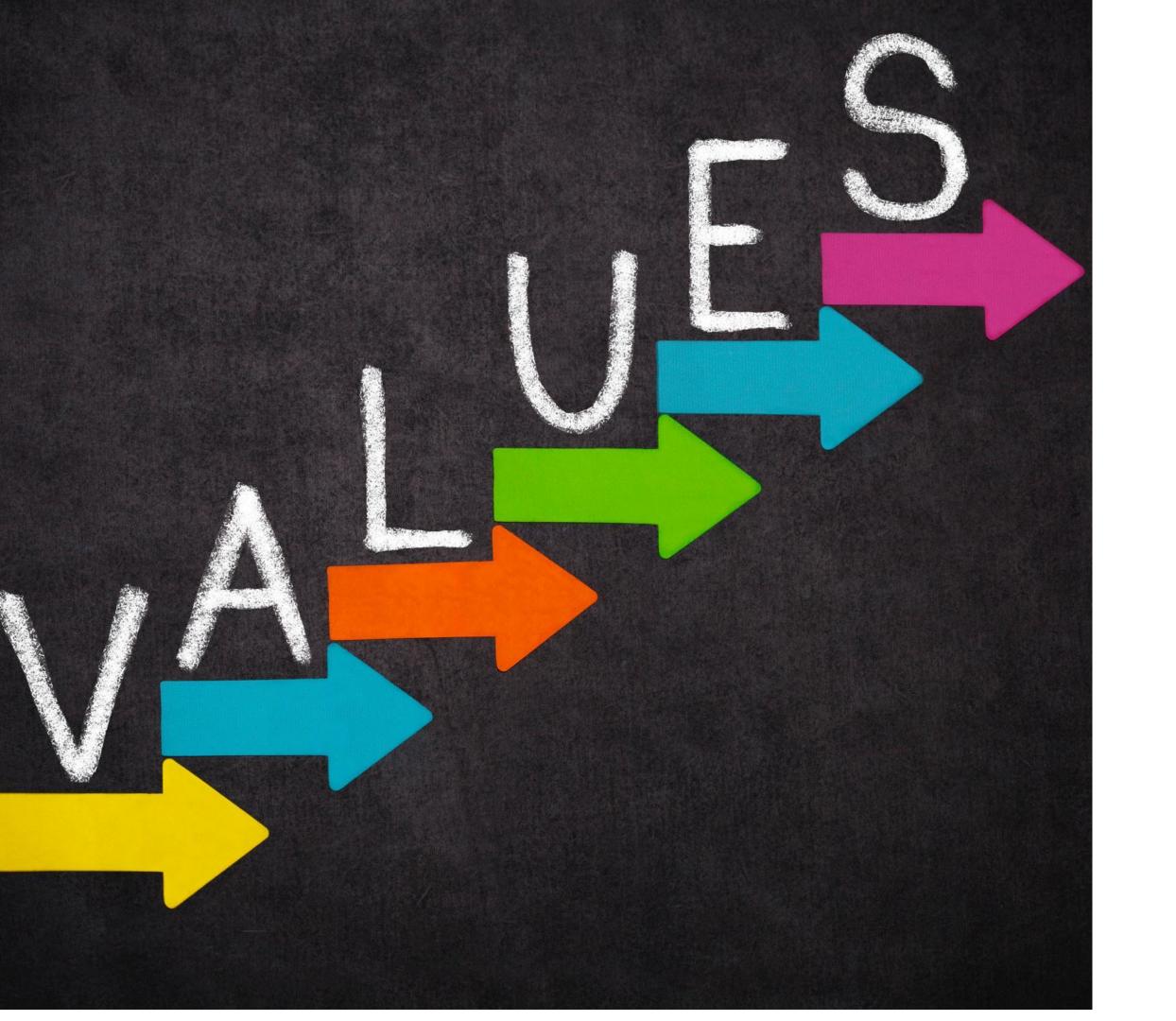
### A value is the importance, worth, or usefulness of something. As a Leader - what do you value?

Kindness Safety Ambition Collaboration Creativity Dependability

Open-Mindedness Mastery Emotional Intelligence Power/Control

Professionalism Performance Experience Service/ Philanthropy

Courage Empathy Trust Justice Loyalty Optimism Authenticity



Does your staff or your community understand your values?

Personal values are the driver behind our actions, and any endeavor to re-invent ourselves will have its foundation in our personal values.





#### In every instance, You control the narrative.

What's the story you are telling about YOU?

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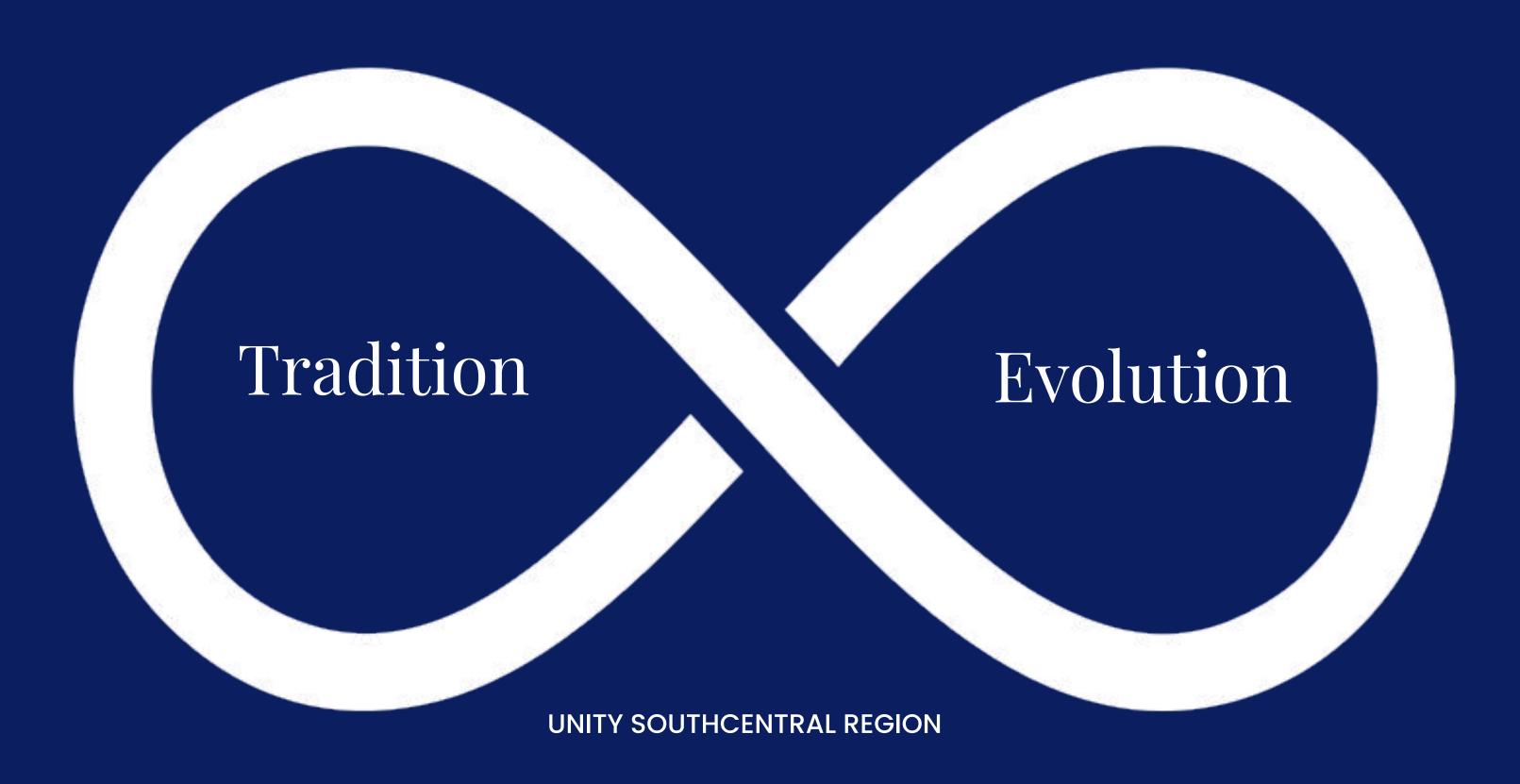


If you want to build trust
you have to be clear about
expectations and then meet
them or hold others
accountable to them.

#### Credibility + Reliability + Intimacy = TRUST

Set reasonable boundaries.	Clarify the expectations	Be Authentic
Communicate effectively.	Do what you say you'll do.	Admit when you are wrong.

#### How do you balance tradition and evolution?





## Community Share:

What advice would you offer?

